OREGON SMALL BUSINESS DEVELOPMENT CENTER NETWORK
Capital Access Team 2016 Economic Impacts

**CAT Clients**
- 142 Leads
- 108 Engaged
- 76% Engagement

**Efficacy Metrics**
- 29% 41/142 Completed CAT Process
- 78% 32/41 Funded Of Those Completed
- 767 Total CAT Client Advising Hours

### Economic Impacts
- **49.3%** Bank/Credit Union Loans
- **34.8%** Economic Development Agency Loans
- **7.9%** Owner Equity

### Top Industry Sectors
- **18%** Manufacturing
- **17%** Accommodation and Food Services
- **16%** Retail Trade
- **11%** Other Services
- **5%** Health Care
- **4%** Agriculture
- **3%** Wholesale Trade
- **26%** Other

### CAT Regions
- **6** New Business Starts
- **$19,372** Capital Formation Per Business Advising Hour
- **64** Jobs Created
- **$464,387** Average Deal Size

**Return On Investment**
- **106X** $106 returned for every program dollar invested

Learn more about the Oregon SBDC Network’s Capital Access Team at bizcenterCAT.org