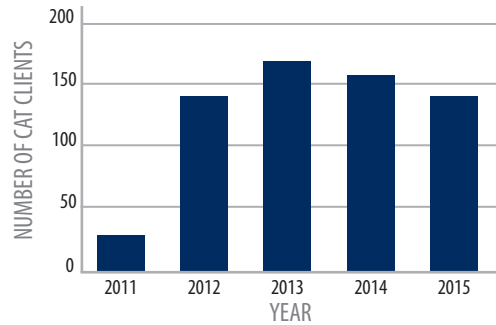


CAT Clients



181 leads
139 engaged
77% engagement

CAT CLIENTS INCREASE BY YEAR



Economic Impacts



59% Loans
35% Owner Equity
6% Other Capital



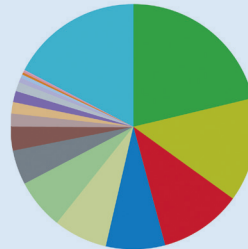
CAT Team 2015 Capital Formation **\$31,822,545**
[51% of OSBDCN's total 2015 Capital Formation of \$62,405,016]

2015 Client Industry Profile



TOP 10 SECTORS

- 22% Manufacturing
- 17% Accommodation and Food Services
- 16% Retail Trade
- 10% Other Services (except Public Administration)
- 7% Wholesale Trade
- 6% Health Care and Social Assistance
- 5% Agriculture, Forestry Fishing and Hunting
- 4% Professional, Scientific, Technical Services
- 4% Construction
- 3% Real Estate and Rental and Leasing



OSBDCN CAT Regions

10
New Business Starts
78
Jobs Created

\$26,697
Capital Formation Per
Business Advising Hour
\$935,957
Average Deal Size



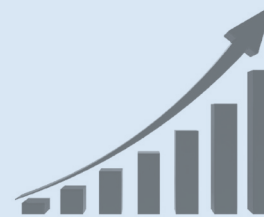
Program Efficacy Metrics



CLIENT METRICS

37% (51/139) Completed CAT process
67% (32/51) Funded of those completed
1,192 CAT Client advising hours

Program Return On Investment



265X
CAT ROI
\$265 returned
for every program
dollar invested

Learn more about the Oregon SBDC Network's
Capital Access Team at bizcenter.org/CAT